

# California 5 a Day Retail Program

### **Frequently Asked Questions**

## Q: How do I benefit by participating in the *California 5 a Day Retail Program*?

- Connection to Your Community: Local leaders help build communitybased partnerships and assist with store-based materials and activities.
- **Positive Company Image:** Communicate your commitment to improving the health of your neighborhood and to inspiring healthy change.
- Potential Sales Increases: California 5 a Day is affecting consumption!
  Research shows fruit and vegetable consumption increased when Latino
  adults were exposed to the 5 a Day message at a variety of locations
  using a combination of channels, including retail based activities.<sup>1</sup>

#### Q: How do I know if my store qualifies for free 5 a Day materials?

A: We use 2000 Census data to determine if a store is located in an area where the majority of its residents are at or below the 185% federal poverty level (or \$34,873 median household income for a family of four). To download a list of qualifying stores, please visit www.ca5aday.com and click on "Retail 5 a Day".

#### Q: What if my store does not qualify for free 5 a Day materials?

A: A select number of Retail Merchandising Kits are available. The kit contains a mixture of signage that includes 5 a Day logo and serving size posters. Materials may be ordered by using the Retail Order Form located under the "Retail 5 a Day" section of our website.

#### Q: How do I order materials?

A: Please download and print the Retail Order Form located under the "Retail Resources" section of our website. Submit the form to the contact information provided.

#### Q: What will be expected of me as a participating 5 a Day store?

A: At a minimum, participating 5 a Day stores display merchandising materials. Community leaders add another level of service by providing replenishment, replacement, and display assistance. You may choose to utilize their assistance or maintain these items in-house. The most active 5 a Day stores work with the community to host food demonstrations and community-based events. The level of involvement is up to you!

Q: How will I be connected to a community agency and what will they do?
A: Once your order has been placed and the store location verified, *Retail Program* staff forward your information to a *5 a Day* community agency in your area. The agency will contact you directly.

 Backman D, Gonzaga GC. Media, Festival, Farmers'/Flea Market, and Grocery Store Interventions Lead to Improved Fruit and Vegetable Consumption for California Latinos. California Department of Health Services and Public Health Institute. Sacramento, CA: 2003 report.

















